

Step 2 Checklist

- ☐ Has anything changed since we last spoke?
- ☐ Review client's Zoracle Assessment, ask if they had a chance to review it.
- ☐ Have a discussion about the results of the assessment, and find out if it lines up with their view, ask if they agree with the information
- ☐ Review the Candidate Research Form and highlight the questions that are most appropriate for this candidate
- ☐ Planned Advance