

SpotOn!® Profile

Training Videos

SpotOn! Basics: Values (10 minutes):

Belonger:	https://youtu.be/KnesmeA_R08
Achiever:	https://youtu.be/SK32QiRLSow
Societal:	https://youtu.be/FIclPCTI-2Y
Emulator:	https://youtu.be/Litl48aiXXw

SpotOn! Basics: Stages of Growth (10-15 minutes)

SOG1: Entrepreneurial	https://youtu.be/P_3Yw10lVi4
SOG2: Partnership	https://youtu.be/KJzZfwZHo8
SOG3: Plug and Play	https://youtu.be/qB5LS3Rdup4
SOG4: Empire	https://youtu.be/h0UJlcE1bMI
SOG5: Hybrid	https://youtu.be/wYEZhSMGu4Q

SpotOn! Basics: Culture (10 minutes):

Collaborate:	https://youtu.be/JawhsSO-Zfo
Create:	https://youtu.be/hfg5blvT6GI
Compete:	https://youtu.be/rrevVKTZuel
Control:	https://youtu.be/v6ykrzR_Jqw

SpotOn! Basics: Work Style (10 minutes):

Director: <https://youtu.be/Rym42IBg8y0>

Promoter: <https://youtu.be/MhLLiU3owfM>

Connector: <https://youtu.be/xljMzaorW7Q>

Thinker: <https://youtu.be/osUWcUupmWA>

SpotOn! Basics: Competencies (20 minutes)

Competencies: <https://youtu.be/oTLt5RhAA8>

SpotOn! Selling:

Meta Programs #1: <https://www.youtube.com/watch?v=ecR26R9ec8M>

Meta Programs #2: <https://www.youtube.com/watch?v=bajlPX1HgmFc>

Splatter Dots: <https://www.youtube.com/watch?v=4W9wBVjgpc0>

SpotOn! Chat and More SpotOn! Training on Zorakle's YouTube Channel:

<https://www.youtube.com/channel/UCdtjfxloV7tfURV21zYhB1A>

