

SpotOn!®Profile

Training Videos

SpotOn! Basics: Values (10 minutes):

Belonger: https://youtu.be/KnesmeA_R08

Achiever: <https://youtu.be/SK32QiRLSow>

Societal: <https://youtu.be/FIcIPCTI-2Y>

Emulator: <https://youtu.be/Litl48aiXXw>

SpotOn! Basics: Stages of Growth (10-15 minutes)

SOG1: Entrepreneurial https://youtu.be/P_3Yw10IVi4

SOG2: Partnership <https://youtu.be/KJzZfwZHo8>

SOG3: Plug and Play <https://youtu.be/qB5LS3Rdup4>

SOG4: Empire <https://youtu.be/h0UJlcE1bMl>

SOG5: Hybrid <https://youtu.be/wYEZhSMGu4Q>

SpotOn! Basics: Culture (10 minutes):

Collaborate: <https://youtu.be/JawhsSO-Zfo>

Create: <https://youtu.be/hfg5blvT6Gl>

Compete: <https://youtu.be/rrevVKTZuel>

Control: https://youtu.be/v6ykrzR_Jqw

SpotOn! Basics: Work Style (10 minutes):

Director: <https://youtu.be/Rym42IBg8y0>

Promoter: <https://youtu.be/MhLLiU3owfM>

Connector: <https://youtu.be/xljMzaorW7Q>

Thinker: <https://youtu.be/osUWcUupmWA>

SpotOn! Basics: Competencies (20 minutes)

Competencies: <https://youtu.be/oTlt5RhbAA8>

SpotOn! Selling:

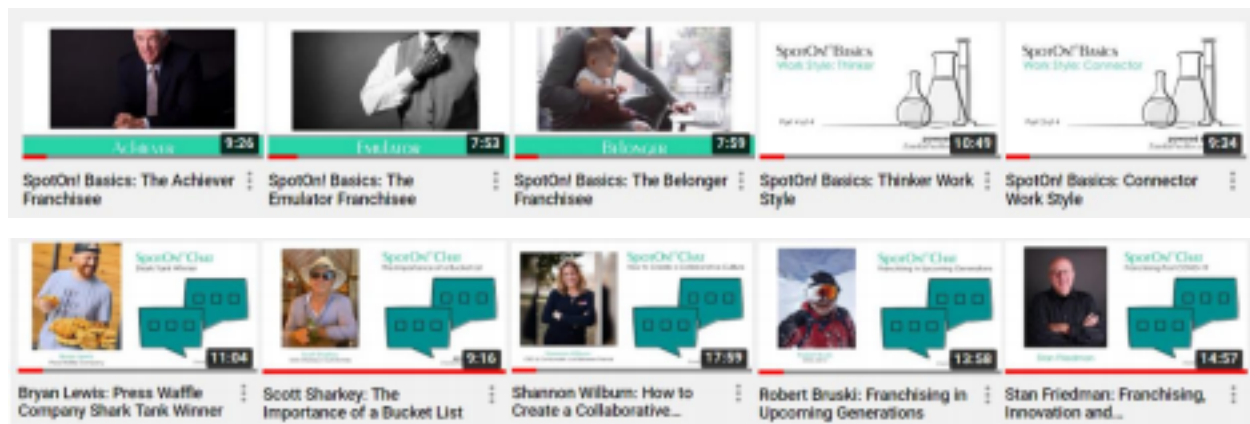
Meta Programs #1: <https://www.youtube.com/watch?v=ecR26R9ec8M> Meta

Programs #2: <https://www.youtube.com/watch?v=bajPX1HgmFc>

Splatter Dots: <https://www.youtube.com/watch?v=4W9wBVjgpc0>

SpotOn! Chat and More SpotOn! Training on Zorakle's YouTube Channel:

<https://www.youtube.com/channel/UCdtjfxloV7tfURV21zYhB1A>



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